CORPORATE PROFILE

GLOBAL SOURCING • SUPPLY • LOGISTICS
CONSULTANCY • PROJECT SOLUTIONS

Connecting Zimbabwe, China & the World

A COLLABORATION OF TWO BRANDS
Across Industries. Across Borders.



WHO WE ARE

Cucumberland and Kamperland China are collaborating brands focused on connecting businesses, institutions, individuals and project developers with products, suppliers, services and business opportunities across international markets.

Combining market connections, sourcing capabilities, procurement coordination and business development opportunities, the collaboration aims to provide practical solutions to diverse customer requirements.

Our approach is flexible and opportunity-driven. We work across multiple industries, helping customers identify products, access suppliers, coordinate procurement and logistics, and explore business and project opportunities.

We are not restricted to a single product category or industry. We start by understanding the requirement, then work to identify an appropriate solution.



OUR VISION & MISSION

Our Vision

To build a trusted international business-solutions network connecting Zimbabwe, China and global markets through sourcing, trade, consultancy, logistics and strategic partnerships.

Our Mission

To connect customers with reliable products, suppliers, services and opportunities through responsive sourcing, practical business solutions and coordinated international engagement.

Our Business Philosophy

We believe in flexibility, collaboration, responsiveness and identifying opportunities. We remain open to new customer requirements, emerging markets, innovative technologies and commercially viable projects.

Our focus is on understanding what customers need and working towards identifying the right products, suppliers, services and partners to meet those needs.



CORE SERVICES

Global Sourcing & Procurement

- Product and equipment sourcing
- Supplier identification and coordination
- Manufacturer and wholesale market engagement
- Bulk and specialised procurement
- Product research and specification matching
- Procurement support for businesses and institutions

Supply & Distribution

- Commercial and institutional supplies
- Machinery, equipment and spare parts
- Consumer products and retail merchandise
- Hospitality and operational supplies
- Specialised and project-based supply requirements

International Logistics Coordination

- International shipping coordination
- Supplier-to-customer delivery arrangements
- Freight and transport partner coordination
- Shipment documentation support
- Cargo consolidation and procurement coordination, where available



CONSULTANCY & PROJECT SOLUTIONS

Consultancy & Business Advisory

- Business development support
- Market research and opportunity identification
- Feasibility study coordination
- Business planning and project development
- Supplier and market-entry research
- Procurement and operational advisory

Project Solutions

- Project sourcing and procurement
- Equipment identification and supply coordination
- Project planning and implementation support
- Supplier and technical partner coordination
- Infrastructure and operational requirements

We welcome both individual product enquiries and larger institutional, commercial and project-based requirements.



TOURISM, HOSPITALITY & TRANSPORT

- Hotel and lodge amenities, linen and bathroom supplies
- Reception, management, housekeeping and restaurant uniforms
- Chef clothing, waiter and bartender accessories
- Commercial kitchen and bar equipment
- Hotel machinery, laundry equipment and facilities supplies
- Safari equipment, binoculars, protective clothing and footwear
- Tour vehicle accessories and spare parts
- Bus and coach sourcing, including Higer, Yutong, Foton and other manufacturers
- Fleet maintenance and workshop equipment

We aim to support hotels, lodges, restaurants, tour operators, transport companies, workshops and related service businesses with operational supplies and sourcing coordination.



AGRICULTURE & AGRIBUSINESS

- Agricultural machinery and implements
- Tractors and farm equipment
- Irrigation and water pumping systems
- Greenhouse and hydroponic equipment
- Horticultural supplies
- Livestock and poultry equipment
- Agricultural processing and packaging machinery
- Cold storage and farm infrastructure

Our sourcing approach can support farms, horticultural operators, agribusinesses, processors and agricultural projects seeking equipment, inputs and operational infrastructure.



MINING, INDUSTRIAL & ENGINEERING

Industrial Manufacturing Machinery & Production Lines

- Tissue-paper manufacturing and converting machinery, including toilet tissue, paper towels and napkin production
- Plastic processing and manufacturing machinery, including injection moulding, extrusion and blow moulding equipment
- Plastic recycling, shredding, washing, pelletising and granulation equipment
- Packaging, filling, sealing, labelling and wrapping machinery
- Paper, carton, printing and packaging production equipment
- Food and beverage processing and production machinery
- Textile, garment and apparel production machinery
- Complete production lines, factory equipment, moulds, dies, components and spare parts

Industrial machinery enquiries can range from individual machines to complete production-line and factory-supply projects. Equipment specifications, production capacity, utilities, installation, commissioning, operator training and after-sales support should be confirmed with the manufacturer and qualified technical partners for each project.

- Mining machinery and equipment
- Drilling and excavation equipment
- Crushing, screening and mineral-processing machinery
- Pumps, compressors and generators
- Industrial tools and workshop equipment
- Conveyors and material-handling systems
- Mining vehicle parts and accessories
- Safety equipment and protective clothing

We seek to connect project owners and operators with suitable equipment options, suppliers and technical partners. Specifications and suitability should be verified for each project.



CONSTRUCTION, BUILDING & INFRASTRUCTURE SOLUTIONS

Building Materials, Products & Finishes

- Cement, concrete products, aggregates and construction chemicals
- Structural steel, reinforcing bars, metal sections and fabrication materials
- Roofing sheets, trusses, cladding and waterproofing systems
- Bricks, blocks, tiles, flooring, ceilings and wall finishes
- Doors, windows, glass, aluminium systems and architectural fittings
- Plumbing, pipes, valves, sanitaryware and bathroom fittings
- Paints, coatings, insulation and interior finishing products

Construction Machinery & Site Equipment

- Excavators, bulldozers, loaders, graders and earthmoving equipment
- Cranes, hoists, forklifts and material-handling equipment
- Concrete mixers, batching plants, pumps, vibrators and placing equipment
- Road construction, compaction, paving and asphalt equipment
- Scaffolding, formwork, access systems and site support equipment
- Generators, compressors, welding equipment, power tools and workshop machinery
- Surveying, measurement, testing and site safety equipment

Lighting, Electrical & Building Systems

- Residential, commercial, industrial and architectural lighting
- LED lighting, high-bay lighting, floodlights and streetlights
- Solar street lighting and outdoor/public-area lighting
- Electrical cables, switches, sockets, distribution boards and accessories
- Power distribution, transformers, backup power and building electrical systems
- Air-conditioning, ventilation and selected building-management systems
- Elevators, escalators, access systems and other building services through qualified partners

From individual building products and construction machinery to coordinated sourcing for commercial developments, factories and infrastructure projects.

Construction and building projects may require engineering design, installation, inspection, certification and statutory approvals. These will be handled by the client's appointed professionals or appropriately qualified and authorised partners; product specifications and compliance must be confirmed for each project.

TRANSPORT, ELECTRIC MOBILITY & ENERGY

Transport & Electric Mobility



- Buses, coaches and minibuses
- Commercial and passenger vehicles
- Electric vehicles and electric buses
- Electric scooters, motorcycles and bicycles
- EV charging stations and infrastructure
- Batteries, motors, controllers and spare parts
- Fleet sourcing and maintenance solutions

Solar & Energy Solutions

- Solar panels and inverters
- Batteries and charge controllers
- Solar lighting systems
- Backup power solutions
- Water pumping systems
- Energy-related accessories and equipment

We aim to support complete mobility and energy requirements—not only individual product sales—including sourcing, infrastructure coordination, parts and project support.



RETAIL, TECHNOLOGY & INSTITUTIONS

Retail, Wholesale & Consumer Products

Apparel, Intimate Wear & Home Textiles

- Lingerie, underwear and intimate apparel
- Pyjamas, nightwear, robes and loungewear
- Men's, women's and children's clothing and footwear
- Uniforms, workwear and selected textile products

Baby & Children's Products

- Baby and children's clothing, footwear and accessories
- Toys, educational toys, games and play equipment
- Nursery furniture, strollers, car seats and selected childcare accessories
- Baby-care, feeding and everyday nursery products

Food Products & Food-Service Supplies

- Packaged and shelf-stable food products
- Selected food ingredients and food-service supplies
- Food products for retail, wholesale, hospitality and institutional buyers
- Food storage, handling and packaging supplies

Food products and baby/children's products will be sourced subject to applicable product-safety, labelling, import, food-safety and other regulatory requirements in the destination market.

- Smartphones, tablets and mobile accessories
- Clothing, footwear and fashion products
- Cosmetics and personal-care products
- Electronics and household goods
- Shop fittings, shelving and display equipment
- Point-of-sale systems and retail technology
- Wholesale and bulk procurement

Education & Institutional Supplies

- School, office and commercial stationery
- Exercise books, paper, writing instruments and classroom materials
- Art, craft and educational learning supplies
- Printers, printing consumables and office filing products
- Classroom furniture and school equipment
- Computers, laptops and tablets
- Projectors and smart classroom technology
- Science laboratory equipment
- School uniforms and sports equipment



- Boarding and institutional supplies
- Office furniture and administrative equipment

Communication & Technology

- Business communication devices and smartphones
- Two-way radios and walkie-talkies
- GPS and tracking equipment
- Networking and Wi-Fi systems
- Computers, printers and office technology



GAMING, ESPORTS & INTERACTIVE ENTERTAINMENT SOLUTIONS

Gaming Equipment & Systems

- Gaming PCs, gaming laptops, consoles and accessories
- Gaming monitors, keyboards, mice, controllers and headsets
- Gaming chairs, desks, furniture and gaming-room fit-outs
- Virtual reality (VR), augmented reality (AR) and immersive systems
- Arcade machines, simulation systems and interactive entertainment equipment

Esports & Gaming Venues

- Esports arenas, gaming lounges and internet gaming cafés
- Tournament and competition equipment, streaming and broadcasting setups
- Large-format displays, LED screens, sound systems and spectator facilities
- Venue planning, equipment sourcing and fit-out coordination

Commercial, Educational & Family Gaming

- Family entertainment centres and amusement venues
- School, university and youth-centre gaming and esports facilities
- Interactive learning systems and educational gaming equipment
- Gaming kiosks, simulators and customer-engagement installations

From a single gaming setup to a complete esports arena or family entertainment centre, we can help source equipment and coordinate project requirements.

ENTERTAINMENT & EVENTS

- Professional sound systems and speakers
- DJ equipment and audio mixers
- Microphones and communication equipment
- Stage lighting and LED display systems
- Event staging, trusses and exhibition equipment
- Karaoke and entertainment systems
- Conference and presentation equipment
- Event furniture and accessories

We aim to assist event organisers, venues, churches, schools, hospitality operators and production teams in identifying equipment and coordinating supply requirements.



CHINA TRADE MISSIONS & INTERNATIONAL VISITS

Business & Trade Missions

- Factory and manufacturing visits
- Supplier meetings
- Wholesale market visits
- Trade exhibitions and industry fairs
- Product sourcing and business networking

Educational & Institutional Visits

- School and university visits
- Educational and technology exposure programmes
- Institutional benchmarking visits
- Cultural exchange programmes

Group & Special-Interest Travel

- Church and community group visits
- Organised group travel
- Cultural and sightseeing experiences
- Tailored international travel programmes

Supporting services may include itinerary development, accommodation coordination, airport transfers, local transport, interpretation arrangements and local assistance through suitable partners.

Travel, ticketing and other regulated services will be arranged through appropriately authorised service providers where required. Visa decisions remain the responsibility of the relevant immigration authorities.



HOW WE WORK & COMMERCIAL MODEL

Our Customer Engagement Process

1. Understand the customer's requirement.
2. Establish specifications, quantities, budget and timelines.
3. Identify potential suppliers or service providers.
4. Evaluate available sourcing options.
5. Prepare proposals and quotations.
6. Coordinate procurement, logistics and delivery as agreed.
7. Provide follow-up and support within the agreed scope.

Commercial Arrangements

- Product supply and trading margins
- Procurement and sourcing fees
- Consultancy and advisory fees
- Project coordination and management fees
- Logistics coordination fees
- Agreed supplier representation or referral commissions
- Travel planning and group coordination fees

Each engagement will be subject to an agreed scope of work, responsibilities, pricing and applicable terms.



LET'S CONNECT

Tell us what you need — we source the solution.

Whether you are a business, institution, project developer, supplier or individual customer, we welcome enquiries and collaboration opportunities.

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This profile describes the intended collaborative business offering. Specific products, services, supplier arrangements, regulatory permissions and project capabilities are subject to availability, verification, applicable laws and individual contractual agreements.



ADDITIONAL SPECIALIST PORTFOLIO

Healthcare, Medical & Laboratory Solutions

- Hospital, clinic and primary-care equipment and supplies
- Medical laboratory analysers and testing systems
- Laboratory accessories, glassware, plasticware and sample-collection supplies
- Reagents, controls, calibrators and laboratory consumables
- Rapid diagnostic tests and approved medical test kits
- Microscopes, centrifuges, incubators, biosafety cabinets and laboratory refrigerators
- Specimen handling, storage, sterilisation and infection-prevention equipment

Scientific, Testing & Environmental Equipment

- Weather stations and meteorological instruments
- Water-quality and environmental testing equipment
- Agricultural soil and crop testing instruments
- Food testing and quality-control equipment
- Mining assay and mineral laboratory equipment
- Educational and research laboratory instruments
- General measurement devices and laboratory accessories

